

ACCESSING CAPITAL FOR DEFENSE SUPPLIERS

September 11, 2019

AGENDA

- 8:00 AM** **Registration Opens – Continental Breakfast**
- 9:00 AM** **Welcome and Overview**
Tomás Durán, Special Projects
USC Center for Economic Development – AMP SoCal
- Rosa Elena Enriquez**, City of San Diego
Propel San Diego
- Spencer Rich**, Lead Finance Advisor
San Diego and Imperial Small Business Development Center
- 9:30 AM** **Current Capital Market – Overview**
Matthew Griesbach, Senior Vice President & Division Head
City National Bank, Aerospace & Defense Banking Group
- 9:45 AM** **Access to Capital Panel**
- Small Business Lending (\$250K and above)
Tony Guminski, Vice President, Small Business Banking
Bank of America
- Small Business Lending (Below \$250K)
Susan Lamping, Vice President of Sales
CDC Small Business Finance
- Equipment Leasing
Stephen Pierson, Vice President of Regional Sales
Pitney Bowes
- 10:40 AM** **Question & Answer**
- 10:55 AM** **Closing Remarks**
- 11:00 AM** **One-on-One Lender Appointments (Onsite Only)**

Thank you to our partners:

